



Educação, Pesquisa  
e Inovação em Rede

## How can we approach scientists?

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## — We are building Brazil's eScience Network

To enable and accelerate scientific discovery by delivering unparalleled network infrastructure, capabilities, and tools

In order to build this high-performance network, we need to discover our scientists' workflow

# How can we approach scientists?





How they see us?



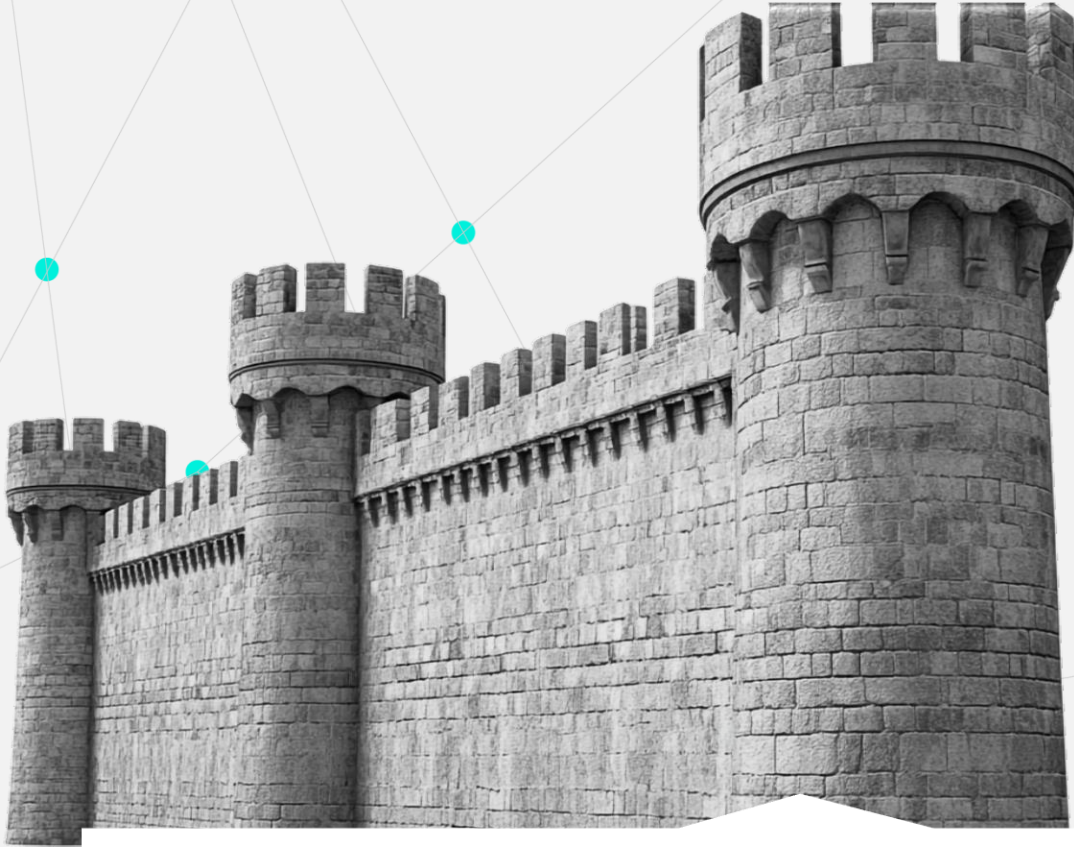


Until...





## — At the facilities/laboratories



### IT Manager

- I have everything under control
- This is my kingdom, I rule here



### Reseachers

- Independent and Creatives
- Still using physical means (not connectivity!) to transfer data



## Our mission

Promote the innovative use of  
advanced networks

## — Scientific thinking to shorten this barrier

### Introduce ourselves

- Discover challenges faced in transferring scientific data
- Discover most demanding use cases to unravel the mystery of their scientific workflow

### Enhance our relationship

- Share context, like scientific thinking, which allows us to break the ice with even the most suspicious scientists

### Collaboratively design

- Collaboratively design the architecture (equipment, configuration and security policies) to enable them to experiment a high-performance scientific network

We achieved better results, but we are still far from an easy path.

This talk was a tip, but also a cry for help and collaboration because we are

**BRIGHTER TOGETHER!**

Thank you!  
Obrigada!

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