

# The Art of Tough Talks: How to Say the Hard Things Without Making It Weird

Sabrina Feula BCNET









THERE IS NO PASSION TO BE FOUND PLAYING SMALL-IN SETTLING FOR A LIFE THAT IS LESS THAN THE ONE YOU ARE CAPABLE OF LIVING. Nelson Mandela







## Mindset Check Before the Tough Talk

You're not in a courtroom — no need to win

Use curiosity, not judgment: 'Help me understand...'

Breathe first. Speak second





# Name the Awkward

# Reduces tension by **naming the elephant**.

Signals psychological safety—you're not pretending everything's fine.

Builds trust by modeling openness.



#### **Conversation Starters for Tough Talks**

- This isn't an easy conversation to have....
- I'd like to unpack what just happened.....
- I'd like to talk about something that might be a bit uncomfortable, but I think it's important.
- I want to share some thoughts.....
- I know this might not be an easy topic I appreciate you being willing to talk about it.



# After the Conversation: Now What?



- ✓Check in afterwards
- ✓Appreciate the effort
- ✓ Clarify next steps



# IF YOU CHANGE NOTHING, NOTHING WILL CHANGE



# Thank you

### sabrina.feula@bc.net







